



**Ora Shtull**

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# ORA

## Executive Coach

Ora helps senior executives in Fortune 100 companies enhance their Leadership Presence – their ability to engage, connect, and influence in the workplace. Executives who have worked with Ora over the past 15 years are thriving at their jobs, being promoted, and making smooth and seamless transitions.

In addition to coaching high-potential NY executives, Ora has served as Adjunct Professor of Business Communication at NYU Stern School of Business and as the principal Communication Coach of Columbia Business School professors. She is also a featured speaker at conferences across the US, inspiring leaders to communicate with confidence and lead with impact.

Ora’s undergraduate degree is from the University of Pennsylvania and her MBA is from Columbia Business School. She is certified as an Executive Coach by i-Coach NY and has advanced certification in Shadow Coaching, Fierce Conversations, Difficult Conversations, Crucial Conversations, MBTI, Clark Wilson 360, Julie Morgenstern Time Management, and Reach Personal Branding.

Working with professionals in New York’s leading companies for nearly two decades, Ora discovered a direct correlation between certain executive behaviors and success. She studied and identified these essential behaviors and developed a model called the Leadership Presence Coaching Model.

Leadership Presence is the ability to (1) ENGAGE, (2) CONNECT, and (3) INFLUENCE in the workplace.

Each of these three core behaviors, in turn, consists of three essential skills. Simply put, Ora identified the nine skills that fundamentally impact professional productivity and personal success. The good news is that Leadership Presence is not something one is born with. It’s something a high-potential executive develops.

Ora works face-to-face with executives to help them maximize their Leadership Presence and succeed professionally. As a coach known for results, Ora loves seeing both the tangible impact her coaching has on an individual and the footprint that enhanced Leadership Presence leaves on the organization.

### The Leadership Presence Coaching Model™

